



[Yaskawa – Solectria Solar](#), a wholly-owned subsidiary of Yaskawa America, Inc., is the 2<sup>nd</sup> largest commercial inverter manufacturer in the U.S. Solectria's products include 3.8 to 750 kW inverters, string combiners and web-based monitoring for all size solar systems. We offer a friendly work environment, great benefits, the ability to work with cutting edge technology and the chance to work with an innovative and dynamic team. We are conveniently located off I-495 in the Riverwalk complex. To apply for this or any other position, e-mail your resume to [hr@solectria.com](mailto:hr@solectria.com).

## **POSITION DESCRIPTION**

**TITLE:** Sales Applications Engineer  
**SUPERVISOR:** Application Engineering Manager  
**LOCATION:** Huntington Beach, California  
**DEPARTMENT:** Sales  
**CLASSIFICATION:** Exempt, Full Time  
**REFERENCE CODE:** SLS-2017-200

## **DUTIES:**

- 1) Telephone contact and e-mail responds to customer inquiries about specific product performance and specification requirements.
- 2) Primary resource to departmental technical staff on above mentioned issues for product groups assigned.
- 3) Responds in person to customers requiring on-site service engineering evaluation and Presentations.
- 4) Internal resource for engineering staff for product improvement feedback and product market trends.
- 5) Performs periodic inspection of in service products at specified intervals and at customer request to verify safety, performance and status.
- 6) Reviews and edits product manuals, specification sheets and internal technical procedures.
- 7) Other duties and responsibilities will be assigned as needed.

## **REQUIREMENTS:**

### **Skills/Knowledge/Abilities:**

- 1) Strong computer skills including Windows, MS Office (especially Word and Excel) and CRM.
- 2) Strong mechanical and/or electrical background and aptitude.
- 3) Communication and interpersonal skills are essential.
- 4) Willingness to travel domestically and internationally up to 25% of the time.

### **Education/Certification:**

- 1) BSEE/BSME and 1-3 years' experience in the renewable energy field.
- 2) NABCEP Certification is a plus.
- 3) Expertise in National Electric Code.
- 4) Proficiency with one or more CAD packages.
- 5) 1-3 years of directly related technical experience.

**Other:**

- 1) Quality focus, team attitude, problem solving skills, and ability to communicate with people of varying levels of technical aptitude.
- 2) Ability to perform a cross-functional role providing support to sales, engineering, manufacturing and product service.
- 3) Ability to gain intimate knowledge of standard products and their capabilities immediately.